

BUSINESS 氣 PLANNING

MY 2026 PLAN

Live Session Handout



Our Goals

Help you build a SMART business that is _____, _____, and _____ .

The Goal of Ninja Selling

Increase your income per hour so you can have a _____ .

Avoid _____

Business Plan Template and Pre-Planning Items

Ninja 5-Step Business Planning Process

1. Learn: What did I learn from last year?
2. Set Goals: What are my goals for this year?
3. Activities and My Schedule: What are the activities and when will I do them?
4. Action: How will I track my progress?
5. Celebrate: What will I do when I reach my goals?

Step 1: Complete Pre-Planning Packet and My Business Analysis of Last Year

Start With WHY

Your WHY Can Be Progressive:

- Significance (making a difference in the world)
- Success (living the dream)
- Financial peace of mind (have investment income)
- To thrive (have disposable income)
- To survive (take care of my family)

My WHY (reason for selling real estate) is _____

Where Am I in My Real Estate Career?

Circle where you are now.

On-Ramp — Just got on the road, white knuckling it.

Need to Shift — Going down the highway 80 mph in first gear at 7000 rpm, operating 24-7.

Need to shift gears and increase my income per hour so I can have a life.

Cruise Control — I have it all figured out and dialed in.

Winding down — No need to do more, start to take it easy. Thinking about retirement in the future but not yet.

Off-Ramp — I am ready to make a succession plan and take the next exit. Book — *The Golden Handoff*.

Your DNA

- My highest grossing transactions came from: _____

- When I look at where most of my sales came from, I see these patterns: _____

- Key action items I did that triggered sales: _____

- My raving fans that refer me the most business are: _____

- My key takeaways are: _____

Ninja Readiness — Preflight Checklist

Complete and Identify the Gaps. I will work on:

Business Analysis

- My database/CRM
- My production
- My market data
- My discretionary investments
- My hours worked

Step 2: Set Goals (Wave my “magic wand”)

- Visioning
- My WHYS — Life/Passion List (“Reasons for Living”)
- Financial Goals (My Life List must be funded)
- Wealth Goals — Net Worth (Creating Financial Peace of Mind)
- Business Goals (Building a Smart Business)

My Magic Wand:

If I could wave a magic wand and have this next year be just the way I want it, what would it be like?

Where do I see my business in three years?



*Be the creator of your own life,
not a manager of your life’s circumstances.*



Tony Robbins

My 2026 Goals

Identify Your Goals

Prioritization: What personal goals are most important right now?

1. _____
2. _____
3. _____

My top business development goals for this year are:

1. _____
2. _____
3. _____

Mindset:

“What is possible for me?”

“What is holding me back?”



Life wants you to win... please get out of your own way.



Robin Sharma

Four Limiting (False) Beliefs

1. To double my income, I need to work twice as many hours.
2. I don't understand the difference between expense and investment.
3. I am afraid of being "salesy." If I am proactive, I must be "salesy."
4. Why do I sabotage my success? The imposter syndrome.

Limiting (False) Belief #1: To double my income, I need to work twice as many hours.

PIE Time for Sales Associates (PIE Time Tracking form on page 31):

"P" = Productive Time (You, Client, Contract)

- What is the value of "P" Time? _____

"I" = Indirectly Productive Time (What creates "P" Time — FLOW)

"E" = Everything else

- What are the E items I need to let go of, eliminate or delegate? _____
- Do I need to hire someone to help with E and I tasks?

An Example of a Smart Business Using PIE Time Analysis

Income per hour:

- \$2,609 — Productive Time
- \$418 — Total Hours ($\$75,675 \div 181$ hours)

Income for the month: \$75,675

Pending for the next month: \$46,440

Hours worked: 42 hours/week

Limiting (False) Belief #2: Not knowing the difference between expense and investment.

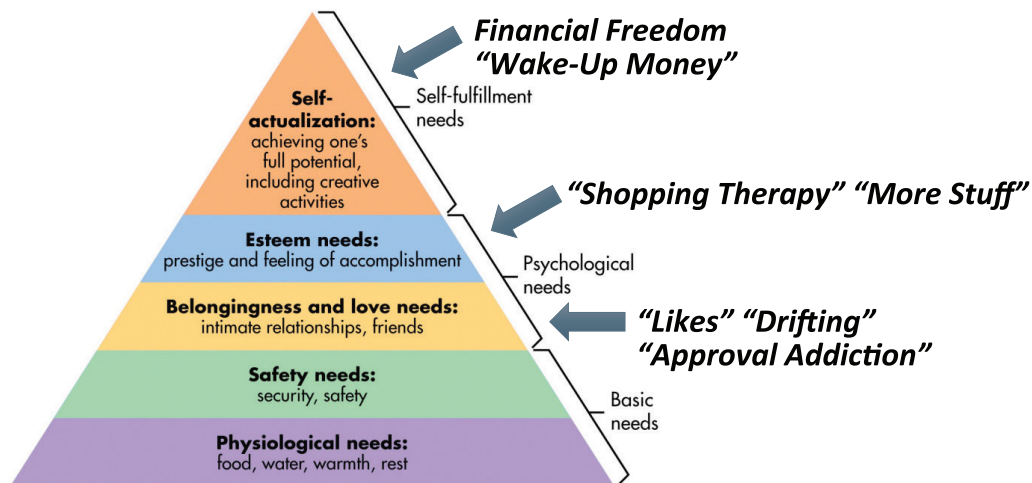
- FLOW fixes everything!
No _____ No _____
- FLOW is _____
- Live FLOW — 50 per week
- Auto-FLOW — 3 per month
- You need both live FLOW and auto-FLOW
- FLOW and auto-FLOW are an _____ not an _____.

Limiting (False) Belief #3: I am afraid of being “salesy.”

- What holds us back? _____
- What is fear? Fear is _____.
- If you are afraid, you are thinking about _____.
- What is your mission? Create value.
(Help people with their _____ and _____).
- Focus on _____ and your fears go away.
“The more you give, the more you have.”

Limiting (False) Belief #4: Why do I sabotage my success (imposter syndrome)?

Being the best version of yourself:



The Path from Poverty to Wealth

1. Scarcity thinking. The world is zero sum.
2. Poverty thinking. I see myself as poor. (Identity)
3. Poverty comfort zone. Being in debt and living paycheck to paycheck becomes a comfortable habit.
4. Awakening! Introduction to Ninja and abundance culture.
5. Reprogramming — reading, affirmations, associations.
6. Progress. Bad debt is eliminated.
7. Discomfort — not in poverty comfort zone.
8. Success leads to “imposter syndrome.”
9. Fear of success. Self-sabotage. Find ways to lose money.

- 10. Wealth mindset installed — “financial peace of mind”
- 11. Financial freedom — self-actualization — leaving a legacy.
- 12. “The more i give, the more I have.”

“ *The mark of true wealth is determined by how much one can give away!* ”
T. Harv Ecker, *The Millionaire Mind*

Your results formula:

- _____
- _____
- _____
- _____
- _____
- _____

The gap (gratitudes) and the gain (goals):

Your mindset: _____ or _____

Response-ability: My ability to respond to change.

Annual Financial Goals

YOUR PASSION HAS TO BE FUNDED. Decide what you want, not what you think you can have!

MINE TO KEEP = \$ _____
 (Deposit in my "feel good" account)

CREATURE COMFORTS = \$ _____
 (Annual living expenses)

CREATURE COMFORTS = \$ _____
 (Large purchases)

RECREATION = \$ _____

PERSONAL GROWTH = \$ _____

FAMILY GROWTH = \$ _____

BUSINESS GROWTH = \$ _____

DEBT REDUCTION = \$ _____

BUSINESS COSTS = \$ _____

RETIREMENT FUNDS = \$ _____

INVESTMENTS = \$ _____

SUBTOTAL = \$ _____

TAXES = \$ _____

TO GIVE = \$ _____

RECEIVING GOAL = \$ _____

My transaction goal is at least _____ transactions
 (receiving goal ÷ my average commission)

My Income (Receiving) Goal

Based on my financial goals worksheet, my receiving goal for this year is \$ _____ or more.

My Transaction Goal

Based on my financial goals and my average commission per transaction, my goal for this year is at least _____ transactions. (Receiving goal ÷ average commission)

Goal Contract

Date _____

By _____ I will
have earned a minimum of
\$ _____

I enjoy earning this amount as a result of
giving the most efficient service of which I
am capable, rendering the fullest possible
quantity and the best possible quality of
service in the capacity of:

This is an irrevocable contract that I make
with myself.

Signed _____

Witnessed _____

My affirmation: _____

Positive; first person; present tense



Wealth is Financial Intelligence

Robert Kiyosaki



“Money alone is not wealth.”

“Financial intelligence is wealth.”

Assets and Liabilities

- _____ put money in your pocket.
- _____ take money out of your pocket
- Rich people acquire assets.
- Poor people acquire liabilities they think are assets.

Good Debt and Bad Debt

- _____ finances assets and someone else makes the payment.
- _____ finances liabilities and you make the payment.

My Wealth Goals

Income is not wealth

Wealth is income producing net worth



*Your income producing net worth is more important than your income.
Your money at work is more valuable than you at work.*



Dr. Thomas Stanley, *Stop Acting Rich and Start Living Like a Millionaire*

Your Net Worth: What you own, less what you owe.

What You Own	What You Owe
House	House Loan
Car	Car Loan
Savings/Checking	Credit Cards
Investments	Taxes Due
Etc.	Etc.

My Net Worth Goal Worksheet

Current Net Worth _____ (date)

WHAT I OWN (A)	WHAT I OWE (B)
\$ _____ Cash and Savings	\$ _____ Current Bills
\$ _____ Automobiles (Value)	\$ _____ Automobiles (Loans)
\$ _____ Retirement Plan	\$ _____ Credit Card Balance
\$ _____ Insurance (Cash Value)	\$ _____ Taxes Owed
\$ _____ Home Value	\$ _____ Home Loan(s)
\$ _____ 2nd Home/Vacation Home	\$ _____ 2nd Home Loan
\$ _____ Other Assets	\$ _____ Line of Credit
\$ _____ Stocks/Mutual Funds	\$ _____ Loans
\$ _____ Properties (Total Value)	\$ _____ Property Loans
\$ _____ Other Investments	\$ _____ Other Debts
\$ _____ TOTAL	\$ _____ TOTAL

\$ _____ NET WORTH (A TOTAL – B TOTAL)

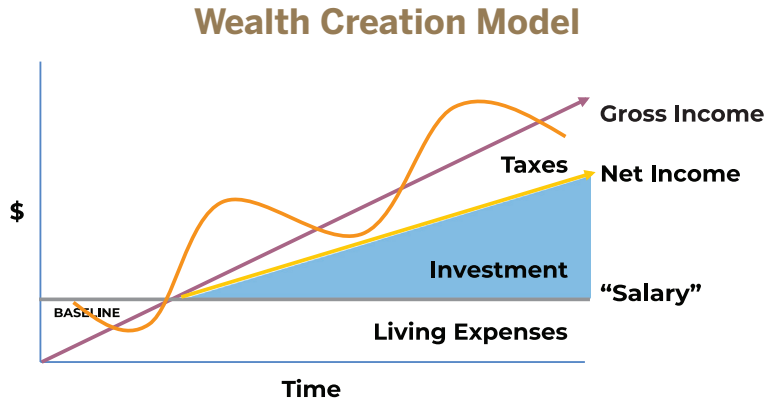
Net Worth Goal _____ (date)

WHAT I OWN (A)	WHAT I OWE (B)
\$ _____ Cash and Savings	\$ _____ Current Bills
\$ _____ Automobiles (Value)	\$ _____ Automobiles (Loans)
\$ _____ Retirement Plan	\$ _____ Credit Card Balances
\$ _____ Insurance (Cash Balance)	\$ _____ Taxes Owed
\$ _____ Home Value	\$ _____ Home Loan
\$ _____ 2nd Home/Vacation Home	\$ _____ 2nd Home Loan
\$ _____ Other Assets	\$ _____ Line of Credit
\$ _____ Stocks/Mutual Funds	\$ _____ Loans
\$ _____ Properties (Total Value)	\$ _____ Property Loans
\$ _____ Other Investments	\$ _____ Other Debts
\$ _____ TOTAL	\$ _____ TOTAL

\$ _____ NET WORTH (A TOTAL – B TOTAL)

My Net Worth Goal:

Based on my income and investment goals, my net worth goal for the end of the year is \$_____.



Three wealth creation systems

1. If on commission, put yourself on salary.
2. If on salary, save/invest half of each raise.
3. If dual income, live on one income and invest the other.

What is Real Wealth?

The highest form of wealth is the ability to wake-up every morning and say, "I can do whatever I want today."

Ninjas call that having _____.

Control of your time (your life). Having a strong sense of controlling one's life is the strongest predictor of _____ and _____.

What is Your Enough?

What happens when you have your "Wake Up Money"? You have your enough? You have your financial freedom?

The hardest financial skill is getting the goalpost to stop moving.

Social comparison is often the problem.

Recommended Reading: *The Psychology of Money* by Morgan Housel

Build My Plan

- My database is the central nervous system of my business.
- I need a database to do seven of the nine Ninja Nine Success Habits.

Requirements for My Database:

1. In my local service area (include resort and second home owners)
2. People who know me
3. People who I want to do business with
4. Mobile friendly
5. Calendar
6. Simple and easy to use

My Database

1. Take your average sales price x .005 = value per household
2. Divide your GCI goal by the value per household = size of the database you need to reach your goal.

Let's do the work!

My Database Goal:

My Database

On a scale of 1-10, my database is a _____.

_____ closed sales came from people that know me, and my clients. (DNA)

- My database is the central nervous system of my business. I need a database to do seven of the nine Ninja Nine Success Habits.
- On average, each household in my database is worth \$2,000 a year in Gross Commission Income when I'm working the Ninja Selling System. (Note: This is based on an average sales price of \$400,000. Adjust this number up or down based on your average sales price. $.005 \times$ your average sales price.)
- Based on my average sales price of \$_____, each household in my database is worth approximately \$_____.
- Based on my financial goals (from my financial goals worksheet), I need _____ households in my database to achieve my goals. I currently have _____ households in my database.

Check one:

- My database is too small to achieve my goals and I need to increase my database by _____ households this year. My plan is to add _____ households per week until my database is the right size.
- My database is big enough so I'm good to go. I will focus on enhancing the quality of my relationships with my database through FLOW.

Why Have a CRM? Customer Relationship Manager (Database)

CRM users experience up to 300% higher lead conversion rates by organizing and nurturing leads more effectively.

With personalized communication and timely responses, CRM systems help agents achieve 26% higher customer satisfaction and a 47% increase in client retention.

Time Efficiency: CRM platforms reduce time spent on administrative tasks by 30-40%, allowing agents to focus more on selling and networking.

Check One:

- I have a CRM I am using each day, and it is working just great.
- I need to pick a CRM, import my database and start using technology and systems.

My Database

- My database is NOT a project to finish! It IS a living record of my relationships and my future income.
- For each contact: list personality type, birthdays, house anniversary, kid and pet info.
- Use social media, phone, emails, texts to replenish database.
- I commit to working on my database weekly (Ninja Habit Nine). To kick things off, I will dedicate time to reorganizing my database.

Summary of My Business Goals:

1. Income Goal: \$_____ from page 9
2. Transactions Goal _____ from page 9
3. Net Worth Goal: \$_____ from page 12
4. My Network (Database) Goal _____ from page 13

Step 3: Plan My Activities and Schedule

Focus on productive activities and production takes care of itself.

Daily Success Habits

Book: Own My Mornings — Hal Elrod, *The Miracle Morning*

Own my mornings:

1. Prepare the night before
2. Wake up early
3. Focus on personal growth

Do I have a consistent morning routine? Yes or No

What holds me back?

I plan to improve my morning routine by _____

Focus on Activity (Ninja Nine) and Production Will Take Care of Itself.

Success Habit One (Daily)

- Start with gratitudes, positive reading, review Life List and affirmations

Success Habit Two (Daily)

- Show up!
- Stop opening my email first thing
- Stay on my agenda
- Time block my day/week (schedule my to do list)

Success Habit Three (Daily)

- Write two personal notes, plus personal text messages.
 - Boost client engagement with texting and video
 - Unlock 98% open rates and 120% more engagement
 - Send a personalized video message to your clients via text to compliment your handwritten notes
 - What custom messages can you text to a client with a video?

Success Habit Four (Daily)

- Focus on my Hot List. (ready to buy/sell in 90 days or less)

Three questions:

1. Who is ready to write a contract?
2. What is their next step in the process?
3. Can I re-revive any deals/offers or clients?

Success Habit Five (Daily) Warm List

- Focus on my Warm List. (ready to buy/sell in the next year)
 - 20% of my database should be on my Warm List.
 - Use the Move Score to comb through your database and find clients to put on your Warm List by identifying change. (Use template on page 26.)
 - They probably have not decided to make a move yet — but CHANGE is brewing.
 - CHALLENGE: How many people can I add to my Warm List each day?

The Social Media Ninja Playbook

The Four Principles of Ninja Selling

1. Stop Selling: Start creating value.
 - Pull more than push
 - Look for pain/pleasure (create value)
 - Respond offline if possible — pick up phone and call, send note — record anniversary date, etc.
 - Check your Direct Messages!
 - Sync database to social followers
 - Add to your Warm List when you see pain/pleasure
2. Business Strategy: Focus primarily on people who know you.
3. Connect and Communicate: It's all about them, not about you.
4. Personal Mastery: When you get better, your business gets better.

Social Media No-Nos

1. Relentless bragging
2. Controversy
3. Rants or put downs
4. Posting where you are

Social Media Yeses

1. Events and community information
2. Stories of inspiration
3. Property and real estate information
4. Congratulations and any focus on them!

Gary Vee's Advice to REALTORS®, “Be the Digital Mayor” of Your Town

What to post?

- Be the digital mayor of your area
- Lifestyle — what to do in your area?
- Geographical features, seasonal, “What is your area known for? Share it with the world.”
- Community — Main Street, the people, restaurants and shopping, economics, real estate market stats/trends
- Values \$\$\$, what can you buy for 300k? 750? 1 mill? 2 mill? 5 mill?
- Neighborhoods, clubs, schools
- Home design
- Magic question — I’m coming to your town for a weekend? What would you text me I “must do”? Where to eat, what to experience, what are you known for?
- What questions are you constantly answering for buyers and sellers? Create answer videos.
- Location tag and stay consistent.
- Video increases views and engagement.

Four Weekly Habits (Ninja Nine)

6. Client service calls.
7. Two live real estate reviews
8. 50 live interviews (FORD-Change)
9. Update your database

Habits Six, Seven and Eight are my greatest business generators that fill my Warm List. (Time block my schedule.)

Success Habit Six (Weekly)

- Focus on my Client Service Calls weekly (time block your schedule for these.)
- My Client Service Calls
- Benefits:
 1. Fabled service
 2. Reduce interruptions
 3. Greatest source of referrals

Success Habit Seven (Weekly)

- Schedule two LIVE Real Estate Reviews weekly
- What is a Real Estate Review?
- “As part of my service to you, I offer the opportunity to sit down once a year and give you an update on your real estate. I've prepared a report for you ...”

Best Reasons for Real Estate Review Appointment

1. Anniversary of the purchase of their home.
2. A meeting you already have scheduled with them.
3. “I have a gift for you.”
4. Response to “How’s the market?”
5. New listing/sale in their neighborhood.

Four Benefits of Real Estate Reviews:

1. Positions you as their trusted advisor
2. Builds your relationship
3. An amazing referral generator
4. Gets you in the home, to see the property, and adds to your future inventory list.

Real Estate Review Results

- Face-to-Face or Virtual = _____% (Usually a referral)
- Phone call – Mail – Phone call = _____%
- Mail only = _____%
- Email only = _____%
- Best real estate review season: _____, _____ and _____

My Real Estate Review Template:

- General market information (State/City)
- Their neighborhood (Homes sold the last 12 months, Homes currently for sale)
- Information on their home, Public records, Zestimate (+ or – 10%, _____% accuracy)
- Tools: RPR (REALTORS® Property Resource®), Focus 1st, Visual Pricing Tools

Magic Questions for Real Estate Reviews

1. “What are your long-term plans for your house?”
2. “If you could wave a magic wand and live anywhere...?”
3. “Have you thought about doing something sooner rather than later?”
4. “Is real estate a part of your wealth plan?”
5. “What are your dreams for your kids? Grandkids?”
6. “Do you or your family members own real estate someplace else?”

Tip: On your way to meet with a local? Bring a RE Review to your next coffee, community meeting, breakfast or lunch appointment. “I brought you a gift. It’s a report on local neighborhood data.”

The biggest Real Estate Review Mistakes to avoid:

- It’s not a CMA
- It’s not a “disguised” listing appointment.
- Not staying consistent
- Not being in person

Success Habit Eight (Weekly)

Schedule 50 Live Interviews weekly. Face-to-face or phone.

Ask FORD questions and listen for change.

- The conversation is the relationship.
- FORD is free!
- Are you time blocking for LIVE FLOW?
- What holds you back?

FORD and Record

Your Calendar Drives Your Calls

- Birthdays
- Anniversaries of purchases
- Wedding anniversaries
- Weekly client service calls
- Real estate review appointment calls
- Follow-up calls

Success Habit Nine (Weekly)

Update my database and look for property matches. (Matching Mondays)

Ninja Nine is a “Trend Bender”

FLOW Fixes Everything “No FLOW. No Dough.”

- Two Types of FLOW
 - Live FLOW — (the most powerful) face-to-face, voice-to-voice, 50/week
 - Auto-FLOW — mail, email, social media, three items of value per month

You need both live FLOW and auto-FLOW

The Value of Auto-FLOW

Auto-FLOW keeps you visible when you get busy or are on vacation.

The best Auto-FLOW is:

- Valuable
- Customized
- Personalized
- Combination of Art and Science

Art

- Gift certificates
- Note pads
- Invitations to events
- Calendars
- Ice cream coupons for kids
- Tickets
- “Feel good” postcards

Science

- Market statistics
- Neighborhood statistics
- Just listed cards
- Just sold cards
- How to invest information
- Interest rate information
- Annual real estate review

Create auto-FLOW calendar per quarter/month (template on pages 28 and 29)

Schedule two client appreciation events

Be “Top of Mind” With 8-in-8

How do I use 8-in-8?

- To build new relationships
- To rebrand myself (if you are new to real estate or new to a company)
- To rejuvenate a stale database
- Use an 8-in-8 in a radius mailing when you get a listing or sell a home.
- Select your touches from the Art and Science lists on pages 19 and 20

Keep a Scoreboard

- Use the Ninja Planner
- NinjaPlanner.com

Generating Referrals (Referrals Tracking Form on page 30)

- Referrals are built on relationships.
- Relationships are built on FLOW.
- Are you referrable?
 1. Positive, memorable experience
 2. Would do it again
 3. Feeling — a relationship more than a transaction
 4. Consistency (a process to experience it again)
 5. Stayed in FLOW

Plan Your Activities

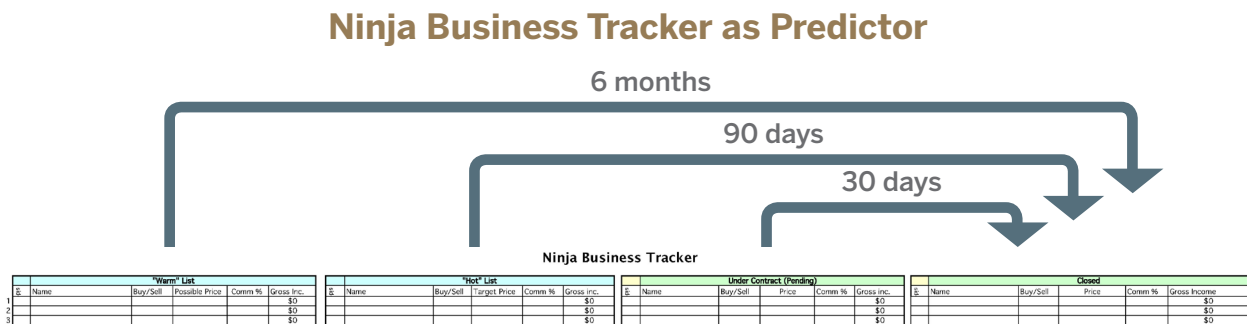
8-in-8 Tracking Form (page 27)

Ninja Planner — Your Scoreboard

Business Tracker

Ninja Business Tracker as Predictor

- 4 Buckets, “Warm” List, “Hot” List, Under Contract (Pending), Closed
- Each predicts future income
- Ninja Nine is what fills the “Warm” bucket!



Four buckets

Each predicts future income.

Ninja Nine is what fills the “Warm” bucket!

What Fills the Warm Bucket?

1. Change
2. Referrals

The best sources to fill the Warm List bucket are Ninja Habits Six, Seven, and Eight

3. Data mining (Pull Strategy) with social media.

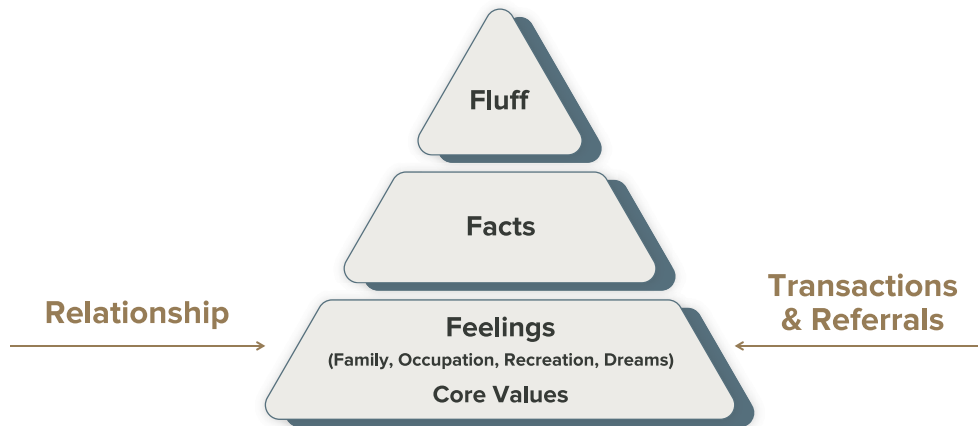
The conversation IS the relationship!

What is the Conversation About?

FORD

- Family/Friends
- Occupation
- Recreation
- Dreams

Three Levels of Conversation



Top of Pyramid: Fluff

Middle of Pyramid: Facts

Relationship — ---> Bottom of Pyramid: Feelings (Family, Occupation, Recreation, Dreams) and Core Values

Seven Steps to Thrive Now

1. Do the Ninja Nine consistently
2. Master the 16-Step Seller Process
3. Master the 10-Step Buyer Process
4. Right size your database (client base)
5. Implement Live FLOW and Auto-FLOW
6. Learn PIE time management
7. Control your mindset and energy

Step 4: Take Action and Track My Progress

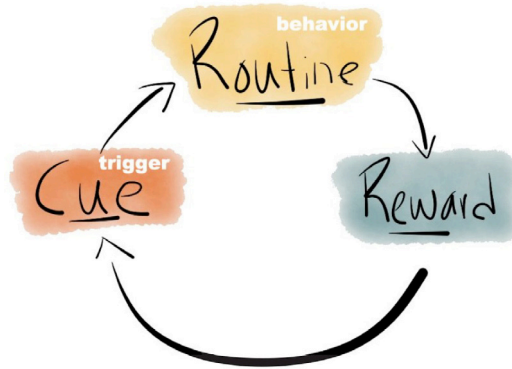
Ninja Daily Routine

- Show up!
- Morning: Work “on” my business
- Afternoon: Work “in” my business

The Power of Your Habits

“ *The difference between who you are and who you want to be is what you do.* ”
Charles Duhigg (Author of *The Power of Habit*)

Building Great Habits



Rewards:

- Positive
- Immediate
- Certain

Five Ways to Motivate:

1. Know your WHY
2. Peer group (Mastermind)
3. Gamification
4. Tracking activities
5. Coaching or encouragement partners

Patience! Ninja is Farming

• Two parts: _____ and _____ the business

• Doing	Context	Generate
_____	_____	_____
_____	_____	_____
_____	_____	_____

• The most powerful thing in the universe: _____



Don't quit before the magic happens.

Jimmy D., the original Ninja



Do You Have Grit?

/grit/noun. The ability to carry through on a commitment knowing it works but not knowing when the results will happen.

Step 5: Celebrate!

Goals and Celebrations

- Set weekly, monthly and quarterly goals
- When you achieve your goals, take time to celebrate!

How I Will CELEBRATE

Divide my annual goals into monthly and quarterly goals. Celebrate when I achieve them!

I will celebrate when I _____ by _____

I will reward myself with _____ when I _____

Each time I _____ I will do _____ for myself

I will celebrate when I hit my annual goal by _____ .

Business Plan Summary:

- My vision, WHYS and Life Wheel
- My DNA, income and net worth goals
- My business goals — transactions
- My database (CRM)
- My FLOW and Auto-FLOW systems
- My Ninja Nine, Business Tracker, and Scoreboard

Supplemental Materials:

Move Score

Take out your list of people you know. Go through the names one at a time. Bring the person/ family into your consciousness. Think about them and ask yourself these questions regarding their situation. If they fit that question, write the number of the question next to their name.

After going through your entire list, you should have a clear picture of the potential real estate needs/wants of your customers — and the start of a business plan for yourself.

The clients/friends with the most numbers beside their name have the highest “move score”. They have the most changes going on in their lives. Approximately 20% of your database should be on your Warm List. Start contacting your customers using the FORD system of questions. When they respond to your FORD questions, listen carefully for changes going on in their lives that may affect their need/desire to buy/sell real estate.

How many of the people you know:

1. Have had an increase in family size in the past year?
2. Have children age ten and under? (Give Your Kids a Chance brochure.)
3. Have teenage children?
4. Have children who have left home recently?
5. Are living “below or above their means”?
6. Have lived in their same house eight years or more?
7. Have had their employer/company expand in the past year?
8. Have had their employer/company downsize in the past year?
9. Have received a substantial inheritance?
10. Own a building lot?
11. Are getting married or are recently married?
12. Are getting divorced or are recently divorced?
13. Are getting divorced and married?
14. Have a dream for “Wake-up Money” investment property?
15. Are commuting over ____ hours a week?
16. Have a dream to live “anywhere”?

Auto-FLOW Calendar

MONTH	ACTIVITY	NUMBER	BUDGET	DATE	COMMENTS	COMPLETE
January						
February						
March						
April						
May						
June						

Auto-FLOW Calendar

MONTH	ACTIVITY	NUMBER	BUDGET	DATE	COMMENTS	COMPLETE
July						
August						
September						
October						
November						
December						

Ninja Resources for YOU

1. Weekly action tips
2. Weekly Podcast
3. Monthly sales meeting
4. Official Ninja Facebook group
5. Ninja Installation — 4 days live
6. Ninja NOW — 2 days live
7. Ninja 90 — online
8. Ninja Master Classes — online
9. Ninja YOU — online learning platform
10. Ninja Coaching — one on one

www.NinjaSelling.com